

ICICI Prudential PMS Flexicap Portfolio

"A series under Aggressive Portfolio"

Investment Philosophy

A diversified equity portfolio that endeavours to achieve long term capital appreciation and generate returns by investing across market Cap

| Snapshot | | |
|--------------------------------|--------------|---------|
| Portfolio Manager Name | Anand Shar | ma |
| Inception Date | 22 Dec 2000 | |
| Trailing Returns (31 Jan 2019) | Portfolio Be | nchmark |
| 1 Month | -1.48 | -1.42 |
| 3 Months | 1.50 | 3.32 |
| 6 Months | -7.78 | -5.82 |
| 1 Year | -6.97 | -4.67 |
| 2 Year | 9.64 | 11.33 |
| 3 Years | 13.16 | 12.86 |
| 4 Years | 6.98 | 5.95 |
| 5 Years | 18.08 | 13.59 |
| 10 Years | 17.76 | 15.28 |
| 15 Years | 13.78 | 13.03 |
| YTD | -1.48 | -1.42 |
| Since Inception** | 19.24 | 14.01 |

Growth of ₹ 25 Lakhs Current value: 60.53 26.87 52 Figures in INR Mn 39 26 13 0 ⊢ Dec.00 Oct 14 Anr 05 Oct 09 Jan 19 ICICI Prudential PMS Flexicap Portfolio S&P BSE 200 India INR

| Calendar Returns 31 Jan 2019 | | | | | | |
|---|-------|-------|-------|------|-------|-------|
| Returns | YTD | 2018 | 2017 | 2016 | 2015 | 2014 |
| ICICI Prudential PMS Flexicap Portfolio | -1.48 | -5.93 | 34.89 | 7.49 | 0.58 | 61.71 |
| S&P BSE 200 India INR | -1.42 | -0.54 | 33.26 | 3.95 | -1.48 | 35.47 |

| Financial Year End Performance | | | | | | |
|--------------------------------|-----------|-----------|-----------|-----------|--|--|
| 01 Apr 18 | 01 Apr 17 | 01 Apr 16 | 01 Apr 15 | 01 Apr 14 | | |
| - | - | - | - | - | | |
| 31 Dec 18 | 31 Mar 18 | 31 Mar 17 | 31 Mar 16 | 31 Mar 15 | | |
| | | | | | | |
| -1.11 | 13.81 | 30.92 | -6.63 | 43.35 | | |

| Quarterly Returns % | 1st qtr | 2nd qtr | 3rd qtr | 4th qtr |
|------------------------|---------|---------|---------|---------|
| 2018 | -4.88 | 0.57 | -1.37 | -0.31 |
| 2017 | 12.75 | 2.07 | 5.81 | 10.79 |
| 2016 | -7.43 | 11.37 | 10.18 | -5.37 |
| 2015 | -0.27 | 0.73 | -0.64 | 0.76 |

| Portfolio 31 Jan 2019 | | |
|---|------|-----------------------|
| Portfolio Holding* (Top 20) | | Market Value (mil) |
| Axis Bank Ltd | 7.08 | 2.64 |
| ICICI Bank Ltd | 6.16 | 2.29 |
| HDFC Bank Ltd | 6.15 | 2.29 |
| Cipla Ltd | 5.60 | 2.08 |
| Infosys Ltd | 5.17 | 1.92 |
| State Bank of India | 5.06 | 1.88 |
| Bajaj Finserv Ltd | 4.84 | 1.80 |
| Motherson Sumi Systems Ltd | 4.56 | 1.70 |
| Orient Electric Ltd | 4.08 | 1.52 |
| SBI Life Insurance Co Ltd | 3.70 | 1.38 |
| Power Grid Corp Of India Ltd | 3.22 | 1.20 |
| Britannia Industries Ltd | 3.07 | 1.14 |
| Oracle Financial Services Software Ltd | 2.91 | 1.08 |
| Dishman Carbogen Amics Ltd | 2.82 | 1.05 |
| Entertainment Network (India) Ltd | 2.74 | 1.02 |
| Aster DM Healthcare Ltd | 2.44 | 0.91 |
| Navin Fluorine Int | 2.41 | 0.90 |
| Bharti Airtel Ltd | 2.38 | 0.89 |
| Blue Star Ltd | 2.29 | 0.85 |
| INOX Leisure Ltd | 2.08 | 0.78 |

| Mornii | ngstar | Equity S | tyle | Box TM | |
|--------|--------|----------|-------|-------------------|----------|
| | | | Large | | % Equity |
| | | | ge | Giant | 35.1 |
| | | | 3 | Large | 34.7 |
| | | | Μid | Mid | 7.6 |
| | | | | Small | 20.5 |
| | | | Small | Micro | 2.0 |
| | | | ≌ | | |
| Value | Blend | Growth | J | | |

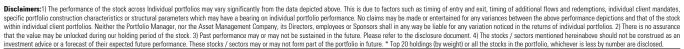
| Sec | tor Weightings | % Equity |
|----------|------------------------|----------|
| J | Cyclical | 54.54 |
| A | Basic Materials | 2.42 |
| — | Consumer Cyclical | 14.27 |
| | Financial Services | 37.85 |
| 命 | Real Estate | - |
| W | Sensitive | 25.79 |
| | Communication Services | 2.73 |
| | Energy | - |
| ‡ | Industrials | 6.84 |
| | Technology | 16.21 |
| → | Defensive | 19.67 |
| = | Consumer Defensive | 3.52 |
| + | Healthcare | 12.46 |
| | Utilities | 3.69 |

| Portfolio | Benchmark |
|-----------|--|
| 13.16 | 12.86 |
| 14 | 14.32 |
| 9.43 | 8.93 |
| 1.01 | - |
| 0.93 | 1.00 |
| 85.94 | 100 |
| 0.70 | 0.68 |
| 5.47 | - |
| | |
| | 13.16 14 9.43 1.01 0.93 85.94 0.70 |

| Portfolio Statistic | s 31 Jan 2 | 019 | |
|---------------------|-------------------|---------|-------|
| P/E Ratio (TTM) | | | 30.13 |
| P/B Ratio (TTM) | | | 2.83 |
| P/S Ratio (TTM) | | | 1.99 |
| P/C Ratio (TTM) | | | 15.12 |
| Asset Allocation | % Long | % Short | % Net |

| Asset Allocation | % Long | % Short | % Net |
|------------------|--------|---------|-------|
| Equity | 91.22 | 0.00 | 91.22 |
| Bond | 0.00 | 0.00 | 0.00 |
| Cash | 8.78 | 0.00 | 8.78 |
| Other | 0.00 | 0.00 | 0.00 |
| | | | |

All the returns calculated above are after deduction of the applicable expenses. Past performance may or may not be sustained in future and is no guarantee of future results.





^{**}Since inception return is the return of the oldest client of the portfolio. Further, the portfolio value is re-based as and when applicable.



Disclosures

Investment Philosophy

The investment philosophy is the broad thought process for the Portfolio, and it is similar to the Investment Criteria.

Quarterly returns

Total Returns calculated for calendar quarters.

Standard Deviation

Standard deviation of portfolio's return measures how much a portfolio's total returns have fluctuated in the past. The more the portfolio's returns fluctuate, the riskier the portfolio is likely to be. Portfolios that have been more volatile in the past tend to be more volatile in the future as well.

Downside Deviation

Calculated much like standard deviation, downside deviation focuses on the variation of returns below a specific threshold. It ignores upside variation because it adds value to the overall return and investors shouldn't be concerned about it.

R2

A measure of the percentage of portfolio's movement that can be accounted for by changes in its benchmark index. An R-squared of 100 indicates that a portfolio's movement is perfectly correlated with its benchmark.

Alpha

It is the amount by which a portfolio has out-performed its benchmark, taking into account the portfolio's exposure to market risk (as measured by Beta). Alpha is also known as the residual return.

Beta

A measure of a portfolio's sensitivity to market movements. The beta of the market is 1.00 by definition. A beta of 1.10 shows that the portfolio has performed 10% better than its benchmark index in up markets and 10% worse in down markets, assuming all other factors remain constant.

Sharpe Ratio

This is a measure of risk-adjusted return calculated by using standard deviation and excess return to determine reward per unit of risk. The higher the Sharpe Ratio, the better the portfolio's historical risk-adjusted performance.

Tracking Error

This indicates the volatility of the difference in returns between a portfolio and its benchmark. Also known as active risk. In the context of a passively managed portfolio, tracking error describes how well the portfolio has tracked its benchmark.

P/E Ratio

It compares how the market values a company to the company's earnings. It can be either historic earnings or projected earnings. It is calculated as current share price divided by earnings. A higher P/E typically indicates that investors expect to see strong growth in the company.

P/B Ratio

It compares how the market values a company to the value on the company's

books. It is calculated as current share price divided by book value per share. A company trading at several times its book value tends to indicate a growth stock where investors believe the book value will rise in the future.

P/S Ratio

This is an indicator of the value placed on company's sales/revenue. It is calculated either by dividing the company's market capitalization by its total sales over a 12-month period, or on a per-share basis by dividing the stock price by sales per share for a 12-month period.

P/C Ratio

A financial ratio calculated as current share price divided by cash flow per share - where cash flow is the spending and receiving of cash in a business. This indicates the value that the market has assigned to every cash that flows through the company.

Morningstar Equity Style Box

It is a graphical depiction of an equity portfolio's dominant investment style at a given point in time. The Style Box combines two dimensions: size (large shares, medium-sized shares, small shares) and valuation (growth, blend, value), resulting in nine possible style combinations. The Style Box gives an immediate picture of a portfolio's focus and enables investors to perform simple but essential portfolio allocation decisions..

Sector Weightings

It shows sectoral breakup of the portfolio on two levels. At 1st level is Morningstar defined super sectors i.e. Cyclical, Defensive and Sensitive, which classifies industries based on their level of sensitivity to economic cycles. At 2nd level industries are classified in to 11 sectors, as defined by Morningstar, based on the products / services they offer.



Disclaimer

Disclaimers and Risk Factors

Investing in securities including equities and derivatives involves certain risks and considerations associated generally with making investments in securities. The value of the portfolio investments may be affected generally by factors affecting financial markets, such as price and volume, volatility in interest rates, currency exchange rates, changes in regulatory and administrative policies of the Government or any other appropriate authority (including tax laws) or other political and economic developments. Consequently, there can be no assurance that the objective of the Portfolio would be achieved. The value of the portfolios may fluctuate and can go up or down. Prospective investors are advised to review the Disclosure Document, Client Agreement, and other related documents carefully and in its entirety and consult their legal, tax and financial advisors to determine possible legal, tax and financial or any other consequences of investing under this Portfolio, before making an investment decision. The stock(s)/Sector(s) mentioned in this material do not constitute any recommendation of the same and the portfolios may or may not have any future positions in these Stock(s)/Sector(s). The composition of the portfolio is subject to changes within the provisions of the disclosure document. The benchmark of the portfolios can be changed from time to time in the future. Trading volumes, settlement periods and transfer procedures may restrict the liquidity of investments in portfolios. Different segments of the Indian financial markets have different settlement periods and such periods may be extended significantly by unforeseen circumstances. The inability of the Portfolio Manager to make intended securities purchases due to settlement problems could cause the portfolio to miss certain investment opportunities. By the same rationale, the inability to sell securities held in the portfolio due to the absence of a well developed and liquid secondary market for debt securities would result, at times, in potential lossesto the portfolio. Individual returns of Clients for a particular portfolio type may vary significantly from the data on performance of the portfolios depicted in this material. This is due to factors such as timing of entry and exit, timing of additional flows and redemptions, individual client mandates, specific portfolio construction characteristics or structural parameters, which may have a bearing on individual portfolio performance. No claims may be made or entertained for any variances between the performance depictions and individual portfolio performance. Neither the Portfolio Manager nor ICICI Prudential Asset Management Company Limited. (the AMC) its Directors, Employees or Sponsors shall be in any way liable for any variations noticed in the returns of individual portfolios. The Client shall not make any claim against the Portfolio Manager against any losses (notional or real) or against any loss of opportunity for gain under various PMS Products, on account of or arising out of such circumstance/ change in market condition or for any other reason which may specifically affect a particular sector or security, including but not limited to disruption/prohibition/ discontinuation/ suspension of trading in a particular Security including any index or scrip specific futures/ options or due to any act of Company, Market Intermediary by SEBI or any other regulatory authority which may result in trading in such security (ies) being completely or partially affected, to which the Portfolio Manager has taken exposure/ proposed to take exposure and is unable to take additional exposure/restrain him from taking any position in a particular equity or related derivative instruments etc. due to any reason beyond the control of the Portfolio Manager resulting in unhedged positions or losses due to unwinding of certain positions or losses due to any reason or related to any of the aforesaid circumstances. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated. The recipient(s) alone shall be fully responsible/are liable for any decision taken on the basis of this material. All recipients of this material should before dealing and/or transacting in any of the products referred to in this material make their own investigation, seek appropriate professional advice. The investments discussed in this may not be suitable for all investors. Financial products and instruments are subject to market risks and yields may fluctuate depending on various factors affecting capital/debt markets. Please note that past performance of the financial products, instruments and the portfolio does not necessarily indicate the future prospects and performance thereof. Such past performance may or may not be sustained in future. Portfolio Manager's investment decisions may not be always profitable, as actual market movements may be at variance with anticipated trends. The investors are not being offered any guaranteed or assured returns. The AMC may be engaged in buying/selling of such securities. Please refer to the Disclosure Document and Client Agreement for portfolio specific risk factors. In the preparation of this material the AMC has used information that is publicly available, including information developed in-house. Some of the material used herein may have been obtained from members/persons other than the AMC and/or its affiliates and which may have been made available to the AMC and/ or to its affiliates. Information gathered and material used herein is believed to be from reliable sources. The AMC however does not warrant the accuracy, reasonableness and/or completeness of any information. For data reference to any third party in this material no such party will assume any liability for the same. We have included statements/opinions/recommendations in this material, which contain words, or phrases such as "will", "expect", "should", "believe" and similar expressions or variations of such expressions, that are "forward looking statements". Actual results may differ materially from those suggested by the forward looking statements due to risk or uncertainties associated with our expectations with respect to, but not limited to, exposure to market risks, general economic and political conditions in India and other countries globally, the monet and interest policies of India, inflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices, the performance of the financial markets in India and globally, changes in domestic and foreign laws, regulations and taxes and changes in competition in the industry. All data/information used in the preparation of this material is as on Jan 31, 2019 and may or may not be relevant any time after the issuance of this material i.e. Jan 31, 2019. The Portfolio Manager/ the AMC takes no responsibility of updating any data/information in this material from time to time. The Portfolio Manager and the AMC (including its affiliates), and any of its officers directors, personnel and employees, shall not liable for any loss, damage of any nature, including but not limited to direct, indirect, punitive, exemplary, consequential, as also any loss of profit in any way arising from the use of this material in any manner.